

Message Text

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PAGE 01 MANAGU 05869 231451Z
ACTION XMB-04

INFO OCT-01 ARA-06 ISO-00 AID-05 CIAE-00 COME-00 EB-07
FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 OPIC-03 SP-02
CIEP-01 LAB-04 SIL-01 OMB-01 /051 W
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R 231424Z DEC 76
FM AMEMBASSY MANAGUA
TO SECSTATE WASHDC 1886

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E.O. 11652: N/A
TAGS: ETRD, EFIN, NU
SUBJECT: EXIMBANK LENDING PROGRAM

FOR EXIMBANK WASHDC

1. LOCAL REPRESENTATIVE OF AN AMERICAN FIRM BIDDING ON
ROAD-BUILDING EQUIPMENT FINANCED BY EXIMBANK HAS ASKED
EMBASSY THE FOLLOWING QUESTIONS ABOUT EXIMBANK DIRECT
LENDING PROGRAM:

A. CAN EXIMBANK FINANCE 100 PERCENT OF SALE OF US-BUILT
VEHICLE IF IT CONTAINS A NON-US DIESEL ENGINE VALUED AT
ABOUT 10-15 PERCENT OF TOTAL COST OF VEHICLE?

B. DOES EXIMBANK HAVE ANY REGULATIONS OR GUIDELINES
RELATIVE TO HOW OPEN BIDDING FOR A FOREIGN GOVERNMENT
PURCHASE OF EXIMBANK-FINANCED EQUIPMENT IS TO BE CONDUCTED?
HOW WOULD EXIMBANK REACT TO CHARGES THAT BIDDING SPECI-
FICATIONS HAVE BEEN "FIXED" TO FAVOR A CERTAIN SUPPLIER?

2. EMBASSY WOULD APPRECIATE EXIMBANK'S RESPONSE
TO ABOVE QUESTIONS ASAP TO AID US IN FORMULATING RESPONSES
TO REQUENT LOCAL INQUIRIES.
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PAGE 02 MANAGU 05869 231451Z

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: cahillha
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TAGS: ETRD, EFIN, ELTN, NU, XMB
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